BEFORE THE
FEDERAL MARITIME COMMISSION

RECEIVED 2013 APR 12 PM 3: 36

OFFICE OF THE SECRETARY FEDERAL MARITIME COMM

Docket No. 11-12

HANJIN SHIPPING CO., LTD.;
KAWASAKI KISEN KAISHA, LTD.;
NIPPON YUSEN KAISHA;
UNITED ARAB SHIPPING COMPANY (S.A.G.); and
YANG MING MARINE TRANSPORT CORPORATION,

COMPLAINANTS

V.

THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY,

RESPONDENT

DECLARATION OF REED COLLINS

REED COLLINS, ESQ. hereby declares as follows:

- 1. I am an attorney at the law firm of Weil, Gotshal & Manges LLP, attorneys for Respondent, The Port Authority of New York and New Jersey (the "Port Authority") in this action, and am personally familiar with the facts stated herein. I make this declaration in support of the Port Authority's Opposition to Complainants' Motion for Judgment.
- 2. Attached hereto as Exhibit A is a true and correct copy of "Complainant Hanjin Shipping Co., Ltd. ('Hanjin') Supplemental Objections and Responses to Respondent The Port Authority of New York and New Jersey First and Second Request for Interrogatories [sic]," served on December 7, 2012.

- 3. Attached hereto as Exhibit B are true and correct copies of screenshots printed from Complainants' publicly available websites on or around December 28, 2012, including:
 - i. Complainant Hanjin's homepage;
 - ii. Complainant Hanjin's "About Us" page;
 - iii. Complainant Hanjin's "U.S. Inland Service" page;
 - iv. Complainant "K" Line's homepage;
 - v. Complainant "K" Line's "Services" page;
 - vi. Complainant "K" Line's "Services- Logistics" page;
 - vii. Complainant Nippon Yusen Kaisha's homepage; and
 - viii. Complainant Nippon Yusen Kaisha's "Logistics Services" page.
- 4. Attached hereto as <u>Exhibit C</u> are true and correct copies of printouts from Complainant Yang Ming's publicly available website that were created on or around January 18, 2013, including:
 - i. Complainant Yang Ming's homepage;
 - ii. Complainant Yang Ming's "About Yang Ming" page;
 - iii. Complainant Yang Ming's "Logistics" page.
- 5. Attached hereto as Exhibit D are true and correct copies of "S&P Capital IQ Reports" that were downloaded from https://www.capitaliq.com/home.aspx on or around January 3, 2013 and describe the following companies:
 - 1. Air Tiger Express Companies, Inc.
 - ii. CyberLogitec Co. Ltd.
 - iii. Hanjin Logistics, Inc.
 - iv. K-Line Logistics (USA), Inc.

- v. Yusen Logistics Co., Ltd.
- 6. Attached hereto as Exhibit E is a true and correct copy of a Yang Ming Transport Co. Customer Advisory ("Port Congestion Surcharge"), which was downloaded from http://www.agtrans.org/~agtrans7/images/stories/ports/yang%20ming%20customer%20advisory. pdf on or around January 18, 2013.
- 7. Attached hereto as Exhibit F is a true and correct copy of a web page titled, "Hanjin Announces LA/LGB Congestion Surcharge," which was printed from the web site of North Start Container LLC at http://www.nscontainer.com/hanjin-announces-lalgb-congestion-surcharge/ on or around January 18, 2013.
- 8. Attached hereto as Exhibit G is a true and correct copy of an e-mail from Yoon-Jai Lee to Mike Radak, David Kim, et al., dated Aug. 23, 2011, produced in discovery by Complainant Hanjin. (CA-HJ-06572-573)
- 9. Attached hereto as Exhibit H is a true and correct copy of an e-mail from Sang-Ho Jeong to Mike Radak, dated April 29, 2011, produced in discovery by Complainant Hanjin. (CA-HJ-06458-460)
- 10. Attached hereto as <u>Exhibit I</u> is a true and correct copy of an e-mail from Kenny Chin to Sang-Ho Jeong, dated September 15, 2011, produced in discovery by Complainant Hanjin. (CA-HJ-06644)
- 11. Attached hereto as Exhibit J is a true and correct copy of a "NY Cargo Facility Charge Collection" chart, produced in discovery by Complainant Hanjin. (CA-HJ-06645-646)

- 12. Attached hereto as Exhibit K is a true and correct copy of an e-mail from Sang-Ho Jeong to Kenny Chin, dated June 21, 2011, produced in discovery by Complainant Hanjin. (CA-HJ-006706-708)
- 13. Attached hereto as Exhibit L is a true and correct copy of an e-mail from David Kim to Neil Peterson, Mike Radak, et al., dated January 6, 2011, produced in discovery by Complainant Hanjin. (CA-HJ-006801-802)
- 14. Attached hereto as Exhibit M is a true and correct copy of an e-mail from David Kim to Mike Radak, Neil Peterson, et al., dated December 8, 2010, produced in discovery by Complainant Hanjin. (CA-HJ-007036)
- 15. Attached hereto as Exhibit N is a true and correct copy of an e-mail from David Kim to Mike Radak, Neil Peterson, et al., dated December 9, 2010, produced in discovery by Complainant Hangin. (CA-HJ-007075-078).
- 16. Attached hereto as <u>Exhibit O</u> is a true and correct copy of a "Customer Nominated Trucker Control Procedure" manual, dated February 1, 2012, produced in discovery by Complainant Hanjin. (CA-HJ-008007-013)
- Attached hereto as <u>Exhibit P</u> is a true and correct copy of a "Uniform Intermodal Interchange and Facilities Access Agreement," dated October 31, 2006, produced in discovery by Complainant Hanjin. (CA-HJ-008014-015)
- 18. Attached hereto as Exhibit Q is a true and correct copy of an e-mail from Chris Von Kannewurff to Ray Leonard, et al., dated July 26, 2011, produced in discovery by Complainant "K" Line. (CA-KL-003084)

Attached hereto as Exhibit R is a true and correct copy of an e-mail from 19.

Bill Ly to Tony Micena, dated May 27, 2011, produced in discovery by Complainant Yang

Ming. (CA-YM-002010-030)

Attached hereto as Exhibit S is a true and correct copy of an e-mail from 20.

Mark Weaver, dated February 11, 2011, produced in discovery by Complainant Nippon Yusen

Kaisha. (CA-NYK-000530)

Attached hereto as Exhibit T is a true and correct copy of excerpts from a 21.

document titled "UIIA Equipment Providers Free Days and Per Diem/Use Charges," which was

downloaded from http://highmountaintransport.com/Per%20Diem%20Document[1].pdf on or

around January 18, 2013.

22. Attached hereto as Exhibit U is a true and correct copy of an e-mail from

David Kim to Kenny Chin, et al., dated June 20, 2011, produced in discovery by Complainant

Hanjin. (CA-HJ-07009-011)

Attached hereto as Exhibit V is a true and correct copy of an e-mail from 23.

Joseph De May, Jr. of Cichanowicz, Callan. Keane. Vengrow & Textor. LLP, co-counsel for

Complainants, to Jared R. Friedmann, co-counsel for the Port Authority, dated December 28,

2012.

I certify under penalty of perjury that the foregoing is true and correct to the best

of my knowledge, information, and belief.

Dated: New York, New York

February 1, 2013

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CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon the person listed below in the matter indicated, a copy to each such person.

Via Federal Express:	Dated at New York, NY
John P. Meade	this 1st day of February, 2013
"K" Line America, Inc.	
6009 Bethlehem Road	
Preston, MD 21655	
Paul M. Keane	
Cichanowicz, Callan, Keane,	
Vengrow & Textor, LLP	
61 Broadway, Suite 3000	
New York, NY 10006	
Matthew J. Thomas	
Reed Smith LLP	
1301 K Street, N.W.	
Washington, DC 20005	

Camille A. George

EXHIBIT A

LAW OFFICES OF CICHANOWICZ, CALLAN, KEANE, VENGROW & TEXTOR, LLP

61 BROADWAY, SUITE 3000 NEW YORK, N.Y. 10006-2802

PAUL M KEANE STEPHEN H VENGROW' JAMES M TEXTOR' JOSEPH F DE MAY, JR RANDOLPH H DONATELLIH JESSICA A. DE VIVO FRIC CHANG'

IALSO ADMITTED TO DISTRICT OF COLUMBIA MAINE S, NEW JERSLY 'ALSO ADMITTED TO PENNSYLVANIA -ALSO ADMITTED TO GEORGIA ALSO ADMITTED TO NEW JERSEY

December 7, 2012

TELEPHONE (212) 344-7042 TELEFAX (212) 344-7285 TELEFAX (212) 344-3988

> A J MARINO OF COUNSEL

BYRON KING CALLAN (i 914- 1992) VICTOR S CICHANOWICZ (1918- 1989)

Weil, Gotshal & Manges, LLP 767 Fifth Avenue New York, New York 10153

Attn: Jared R. Friedmann, Esq. Reed Collins, Esq.

Re:

Cosco Container Lines co. Ltd., et al v. The Port Authority

of New York and New Jersey

FMC No.: 11-12

Our File No.: 9656A/PMK

Dear Mr. Friedmann:

Attached hereto are Responses Interrogatories provided by Complainant Hanjin Shipping Co. Ltd. (Hanjin). Please note that a substantial number of documents were provided extremely late by Hanjin to the undersigned firm on Tuesday night. We have been unable to review these in time to get them downloaded into the litigation support system. Likewise, because they have not been downloaded into the litigation support system or reviewed **for** privilege, confidentiality status, etc. we will not be able to provide the relevant bate stamp numbers conforming to your interrogatory requests. We expect to have this done next week and will supplement Hanjin's responses accordingly.

If requested we will provide verifications a necessary.

Very truly yours,

CICHANOWICZ, CALLAN, KEANE, V OW & TEXTOR, LLP

Paul M. Keane

PMK/mc Encls. cc: WEIL, GOTSHAL & MANGES LLP

767 Fifth Avenue

New York, New York 10153

Attn: Richard A. Rothman, Esq.

WEIL, GOTSHAL & MANGES LLP

1300 Eye Street, NW

Suite 900

Washington, DC 20005

Attn: Peter D. Isakoff, Esq.

VENABLE LLP

575 7th Street, NW

Washington, DC 20004

Attn: Ashley W. Craig, Esq.

David G. Dickman, Esq.

Elizabeth K. Lowe, Esq.

Sarah Choi, Esq.

BEFORE THE FEDERAL MARITIME COMMISSION

Docket No. 11-12

HANJIN SHIPPING CO., LTD.;
HORIZON LINES, LLC;
KAWASAKI KISEN KAISHA, LTD.;
NIPPON YUSEN KAISHA;
UNITED ARAB SHIPPING COMPANY (S.A.G.); and
YANG MING MARINE TRANSPORT CORPORATION,

COMPLAINANTS

ν.

THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY

RESPONDENT

COMPLAINANT HANJIN SHIPPING CO., LTD., ("HANJIN")
SUPPLEMENTAL OBJECTIONS AND RESPONSES TO RESPONDENT
THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
FIRST AND SECOND REQUEST FOR INTERROGATORIES

Pursuant to §§502.201 and 502.205 of the Federal Maritime Commission Rules of Practice and Procedure, and Rule 26 and 33 of the Federal Rules of Civil Procedure, Hanjin Shipping Co., Ltd. ("Complainant") hereby responds to Respondent The Pott Authority of New York and New Jersey's (the "Port Authority") First and Second Set of Interrogatories Propounded on Complainants (the "Interrogatories") as follows:

PRELIMINARY STATEMENT

Complainant Carriers have filed a motion for partial summary judgment in which counsel making the motion has stated that the Complainants will not seek to go forward with the causes of action based on violations of 46 USC §41106.

As such, responses to most of Interrogatories 1-15 are not necessary due to the 41106 cause of action being deleted. Nevertheless, responses have been drafted in order to avoid any unnecessary conflicts or delays which could affect the court's determination for this motion due to demands that these interrogatories should be answered.

Complainants incorporate all objections, both specific and general previously raised in their responses to Respondent's Interrogatories and Supplemental Interrogatories.

INTERROGATORIES

Interrogatory No. 1

Identify the principal and material facts that Complainants contend support their allegations in section IV.B of the Complaint that "[t]he Cargo Facility Charge is unlawful because Complainants do not receive services commensurate with the fee; because it severely and unreasonably prejudices Complainants while unduly preferring other users of the Port's facilities; and because the Cargo Facility Charge and the rules applying it provide for unlawful expulsion of the Complainants from the Port."

RESPONSE TO INTERROGATORY NO. 1: Complainant incorporates each and every response set forth in Complainant's responses to the Port Authority's First and Second Interrogatories., and any supplemental responses thereto,, as if heretofore set out at length herein

The Port Authority's own internal documents discussing the implementation of the CFC and their subsequent instructions to Marine Terminal Operators (MTOs) that the MTO's could not work complainants vessels if Complainant did not pay the CFC and their communication to Carriers threatening to have the terminal operators not work Complainants vessels all support the allegation that the CFC and the rules applying it provided for the expulsion of the Complainants from the Port. See for instance Bates PA-CFC-0005216, 11035, 11063, 12267, 20172, 20186, 20412, 20940, 20996, 32929, 33449-33621, 40536, 40541, 40611, 47458, 47957-48018, 48042, 67705, 67817, 77224 and 77233

Interrogatory No. 2

Identify the principal and material facts that Complainants contend support their allegations in section IV.D of the Complaint that "[t]he CFC was predicated on the elimination of two other fees: one fee was asserted in connection with the movements of containers by truck, and the other fee was assessed in connection with the movement of containers by rail."

RESPONSE TO INTERROGATORY NO. 2: Complainant incorporates each and every response set forth in Complainant's responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

The Port Authority's own internal documents clearly state that the CFC could not be implemented without the elimination of what the Port Authority in its instructions describes as the RailFee and Truck Fee. See for instance Bates PA-CFC0005216, 11063, 11663-69, 20996, 24356-7, 40512, 40530, 40536, 40541, 45102, 48541-43, 70572, 70811, 72384 and 77403.

Interrogatory No. 3

Identify each contract between any Complainant and a marine terminal operator as alleged in paragraph IV.N.

RESPONSE TO INTERROGATORY NO. 3: Complainant incorporates each and every response set forth in Complainant's responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

Interrogatory No. 4

Identify the principal and material facts that Complainants contend support their allegations in paragraph IV.V of the Complaint that "Complainants generally do not use the system for the interchange of containers between trucks and container terminals, the target of the now eliminated Truck Fee, because the movement of containers beyond the terminals by truck usually is not within the Complainants' terms of carriage."

RESPONSE TO INTERROGATORY NO. 4: Complainant incorporates each and every response set forth in Complainant's responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

The Port Authority's own internal documents clearly show that Complainants did not use the system for the interchange of containers between trucks and container terminals or that Complainants did not generally use the ExpressRail system. See for instance Bates PA-CFC-00011033, 11051, 12473, 19701, 20173, 37542, 37546, 46565, and 81698. See also Complainant's documents provided in response to RFP 4, 8-11, 21 and 22. See for instance CA-HJ-004858

Interrogatory No. 5

Identify the principal and material facts that Complainants contend support their allegation in paragraph IV.X of the Complaint that "Complainants generally do not use the ExpressRail system."

RESPONSE TO INTERROGATORY NO. 5: Complainant incorporates each and every response set forth in Complainant's responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

The Port Authority's own internal documents and surveys demonstrate that none of the Complainants generally used the ExpressRail system. See for instance Bates PA-CFC-00011033, 11051, 12473, 19701, 20173, 37542, 37546, 46565, and 81698. See also Complainant's documents in response to request for production 4, 8-11, 21 and 22, for instance Bates CA-HJ-004858.

Interrogatory No. 6

Identify the principal and material facts that Complainants contend support their allegations in paragraph IV.Z of the Complaint that "[a]s a result, the Port-imposed CFC relieves the predominant ExpressRail users of their prior obligations under the Rail Fee, and those users now are being significantly subsidized by the Complainants."

RESPONSE TO INTERROGATORY NO. 6: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

The Port Authority's own internal documents indicate that the primary reason why the CFC was instituted was to reduce the cost to the three major users of the ExpressRail system in order to make sure that they didn't shift their rail business to Southern ports which the three Carriers had threatened to do. See for instance Bates PA-

CFC-0007949, 11035, 13048, 20851, 33008, 33773, 37542, 40512, 40536, 40541, 42853 and 81698 as well as the Bates numbers recited in response to Interrogatory number 5.

Interrogatory No. 7

Identify the principal and material facts that Complainants contend support their allegation in paragraph IV.AA of the Complaint that "[t]he Port has nothing to show that the CFC or any portion of the CFC is commensurate with any benefit (direct or indirect) that the Complainants receive from the rail system."

RESPONSE TO INTERROGATORY NO. 7: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

The Port has failed to provide any proof that any portion of the CFC is being used to provide any benefit to the All Water Carrier Complainants. All alleged benefits are received either by those Carriers who predominantly use the ExpressRail Facility or by the shippers, consignees and their truckers who benefit from the alleged infrastructure projects outside of the Marine Terminals. The Carrier Complainants do not benefit from such projects since their responsibility ends when the loaded import containers are interchanged inside the Marine Terminal and their responsibility for outbound containers begins once the containers are interchanged into the MTOs. Likewise, auto carriers hability ends when the autos are discharged. The Port Authority has recognized this fact in numerous documents. See for instance Bates PA-CFC-00011063, 11621, 20412,

20462, 20902, 24325, 24356-57, 33008, 40541-2, 46336, 46359, 46611, 47585and 77404.

Interrogatory No. 8

Identify the principal and material facts that Complainants contend support their allegations in paragraph IV.CC of the Complaint that "[b]y implementation of the CFC, the Port is unreasonably preferring ocean carriers who depend on ExpressRail over the Complainants who use ExpressRail only minimally or not [sic] all. This unjustly prejudices Complainants"

RESPONSE TO INTERROGATORY NO. 8: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

See Responses to Interrogotories 6 and 7 and the Bates number documents cited therein.

Interrogatory No. 9

Identify the principal and material facts that Complainants contend support their allegation in paragraph IV.EE of the Complaint that "[t]he Port threatens to blockade the Port against Complainants' vessels for nonpayment of the CFC, regardless of reason."

RESPONSE TO INTERROGATORY NO. 9: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

The Port Authority's own internal and external documents specifically support the allegation in Paragraph IV.EE of the Complaint that "[t]he Port threaten to blockade the Port against Complainants' vessels for non-payment of the CFC.*** See for instance Bates number documents set forth in response to interrogatory number 1 as well as Bates numbers PA-CFC-00020940, 33449, 33621, 47159, 47957, 48018, 48042, 64426, and 77224.

Interrogatory No. 10

Identify the principal and material facts that Complainants contend support their allegation in paragraph IV.GG of the Complaint that "[t]he legal obligation of the Complainants to pay the CFC is unclear."

RESPONSE TO INTERROGATORY NO. 10: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein

See in particular the current and prior versions of the Port Authority tariff and specifically, Section B Rule 34-090, and the Port Authority tariff Rules and Regulations as well as Port Authority documents. See also for instance Bates PA-CFC-00020462, 37242, 37353, 47641, 67816 and 77237 and Complainants motion for parial summary judgment filed concurrently with this response.

Interrogatory No. 11

Identify the principal and material facts that Complainants contend support their allegations in paragraph IV.JJ of the Complaint that "[1]f one Complainant member of a vessel sharing agreement were ordered barred by the Port from all Port terminals, other Complainant members, or other members, would suffer unreasonably."

RESPONSE TO INTERROGATORY NO. 11: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

The Port Authority's own threats set forth in response to interrogatories 1 and 9 clearly provide that, if any Complainant did not pay the CFC, its vessels would not be worked at the Port and would be in effect embargoed or blocked from the use of the Port. Obviously any slot charterers having cargo onboard those ships would be unable to unload their cargo if the ship wouldn't be worked. See also the current and prior versions of the Port Authority's Tariff and specifically, Section B, Subrule 34-090.

Interrogatory No. 12

Identify the principal and material facts that Complainants contend support their allegations in paragraph IV KK of the Complaint that "[b]erth denial would cause severe disruption to the supply chain and U.S commerce and impose heavy expense burdens to Complainants as well as to their customers. So, not only would the CFC unfairly penalize Complainants, it would burden U.S. exporters and importers, as well."

RESPONSE TO INTERROGATORY NO. 12: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

The Port Authority is fully aware of the significant effect on US Commerce that berth denial would have since the Port Authority was well aware that the largest segment of its trade was with the Far East and the largest single volume being moved to and from the Far East was on the CKYH Agreement vessels as well as on services operated by Evergreen, China Shipping and Maersk. Port Authority documents clearly acknowledge this and Port Authority statistics clearly show the significant volume of cargo that would have been affected. See prior responses to interrogatories 1 and 5 as well as the Piers and Datamyne statistics to which the Port Authority is a subscriber. See for instances PA-CFC-00020851, 77237, 77247, 77380 and 77394.

Interrogatory No. 13

Identify the principal and material facts that Complainants contend support their allegations in paragraph IV.LL of the Complaint that "[t]he CFC is an unfair charge on Complainants, which is in no way commensurate with the services they receive at the Port. The CFC unduly prefers the class of carriers who utilize the ExpressRail system to the detriment of Complainants, whose rail use at the Port is minimal. The CFC unreasonably discriminates in the provision of terminal services to Complainants."

RESPONSE TO INTERROGATORY NO. 13: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and

Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

Counsel for K Line and Reed Smith who are drafting the motion for summary judgment have already advised the Port Authority and Judge Wirth that Complainants will not be seeking an adjudication of the their claim in regard to the discrimination allegations covered by 46 USC §11106. In regard to the CFC being an unfair charge on Complainants which is no way commensurate with the services they receive at the Port, see Complainant's response to interrogatories number 6 and 7 and the facts set forth in Complainant's motion for summary judgment filed concurrently with these responses. See also for instance responses and documents indentified in response to Interrogatories 1, 6, 7, and 8.

Interroaatory No. 14

Identify the principal and material facts that Complainants contend support their allegations in paragraph IV.LL of the Complaint that "[t]he CFC also prejudices the Complainants to the extent that they compete with carriers using other ports who are not required to subsidize rail users thereby providing them with an unreasonable cost advantage "

RESPONSE TO INTERROGATORY NO. 14: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein

Complainant objects to interrogatory number 14 because the requested information is within the Port Authority's possession, custody and control and was the subject of Port Authority statistics and it is also in the publicly available databases as Piers and Datamyne. See also for instance Bates PA-CFC-00011035.

Interrogatory No. 15

Identify the principal and material facts that Complainants contend support their allegations in paragraph IV.LL of the Complaint that "[t]he CFC unlawfully interferes in Complainant/terminal operator contracts by ordering terminal operators to refuse terminal facilities to Complainants. The CFC is an unconstitutional impairment of contracts."

RESPONSE TO INTERROGATORY NO. 15: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

See for instance responses to Interrogatories 1 and 9 and documents identified therein, see also for instance see Bates PA-CFC-00033449, 37246, 47957, 48018, 48042 and 77223.

Interrogatory No. 18

Identify and describe in detail payments made by, or on behalf of each Complainant pursuant to the Truck and Rail Fees from 2004 to the present, including, but not limited to, the dollar amount of such payments for each Complainant for each fee on an annual basis and the container numbers relating to such payments.

RESPONSE TO INTERROGATORY NO. 18: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

Truck Fees were never paid by Complainants. Rail Fees as defined in the interrogatories and notice to produce were terminated approximately March 2011 when the RailFee was replaced by the CFC. In regard to the payments made in regard to the RailFee see for instance Bates CA-HJ-004858.

Interrogatory No. 19

Identify and describe in detail the amount of payments made by Complainant's customers pursuant to the CFC, including, but not limited to, the dollar amount of such payments for each customer to the Complainant on a monthly basis and the container numbers relating to such payments.

RESPONSE TO INTERROGATORY NO. 19: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

Hanjin did charge their customers a CFC related surcharge. Hanjin will supplement its responses to this Interrogatory when counsel have finished reviewing over 1,000 documents provided to us by Hanjin late Tuesday, December 4.

Interrogatory No. 25

Identify and describe in detail the monthly average wait and transit times at the Port of New York and New Jersey associated with containers shipped by, or on behalf of each Complainant, which use the system for the interchange of containers between trucks and container terminals, including (i) on-port pre-gate transit times, (ii) gate processing and wait times, and (iii) transit times associated with the period spent between in-gating and out-gating for each monthly period from 2008 to the present.

RESPONSE TO INTERROGATORY NO. 25: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

Complainant does not prepare or maintain data in regard to in-port pre-gate transit links, gate processing and wait times or transit times associated with the period spent between in gating and out gating. The Port Authority however did conduct studies in this regard see for instance Batas PA-CFC-00010019, 36433, 45276 and 74064

Interrogatory No. 26

For each Complainant, identify and describe in detail (i) the total monthly number of containers transported by each Complainant which is subject to costs associated with trucking such containers to the first point of rest, (ii) the monthly percentage of those containers on which the Complainant bears responsibility for paying the cost to truck the container to the first point of rest, and (iii) the monthly percentage of those containers on which the originating shipper bears responsibility for paying the cost to truck the container to the first point of rest, for each monthly period from 2008 to the present.

RESPONSE TO INTERROGATORY NO. 26: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

See documents produced in response to Respondent's Request for Production.

See for instance Bates CA-HJ-004858.

Interrogatory No. 27

For each Complainant, identify and describe in detail (i) the total monthly number of containers transported by each Complainant which was subjected to the Rail Fee, (ii) the monthly percentage of those containers on which the Complainant bore responsibility for paying the Rail Fee, and (iii) the monthly percentage of those containers on which the originating shipper bore responsibility for paying the Rail Fee, for each monthly period from 2008 to the present.

RESPONSE TO INTERROGATORY NO. 27: Complainant incorporates each and every response set forth in Complainants responses to the Port Authority's First and Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at length herein.

See responses previously submitted in response to Request for Production 4, 8-11, 21, 22. See for instance Bates CA-HJ-004858.

Interrogatory No. 30

Interrogatory No. 32

For each Complainant, for all containers and percentages identified in response to

interrogatory numbers 26 and 27 of the Port Authority's First Set of Interrogatories,

identify which portion of such containers or percentages were attributable to containers

originating from or destined for locations less than 260 miles from the Port of New York

and New Jersey.

RESPONSE TO INTERROGATORY NO. 32: Complainant incorporates each and

every response set forth in Complainants responses to the Port Authority's First and

Second Interrogatories, and any supplemental responses thereto, as if heretofore set out at

length herein

Please see attached data prepared by the New York Shipping Association in

regard to this request. See Bates C \-H]-005304, 5305, 5306, 5307.

Dated: New York, New York December 7, 2012

Respectfully submitted,

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CICHANOWICZ, CALLAN, KEANE, VENGROW & TEXTOR, LLP

61 Broadway, Suite 3000

New York, New York 10006

Attorneys for Complainants

CERTIFICATE OF SERVICE BY REGULAR MAIL and EMAIL

The undersigned declares under penalty of perjury that the following is true and correct:

- 1. I am over the age of eighteen years and I am not a party to this action.

TO: Jared R. Friedmann

Reed Collins Richard A. Rothman WEIL, GOTSHAL & MANGES LLP 767 Fifth Avenue New York, New York 10153

Peter D. Isakoff WEIL, GOTSHAL & MANGES LLP 1300 Eye Street, NW Suite 900 Washington, DC 20005

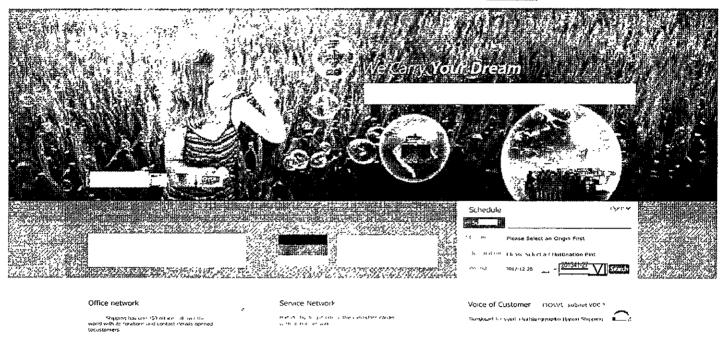
Ashley W. Craig
David G. Dickman
Elizabeth K. Lowe
Sarah Choi
VENABLE LLP
575 7th Street, NW
Washington, DC 20004
Attorneys for The Port Authority of
New York and New Jersey

Dated: Ne York, New York

2, 2012

Mirna Corbin





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EXHIBIT B2

6 About us Overview

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Overview

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Hanjin Shipping is Korea's largest and one of the world's top ten container carriers that operates some 60 liner and tramper services around the globe transporting over 100 million tons of cargo annually. Its fleet consists of some 200 containerships, bulk and LNG carriers.

Hanjin Shipping, an operating company of Hanjin Shipping Holdings has its own subsidiaries dedicated to ocean transportation, terminal operation, ship management, ship repair and 3FL serving various customers around the world

With 6,000 employees in 60 different countries and 230 branch offices, Hanjin Shipping is building its global logistics network, which is also supported by the company's 13 dedicated terminals at the world's major hub ports and 6 inland logistics bases



.; Aiming for flawless seance for our customers, Hanjin Shipping is pursuing change and innovation at all times. Our efforts to provide advanced service show in our eco-friendly, state-of-the-advessels, world-class logistics IT system and automated terminals.

In addition, Hanjin Shipping is trying to fulfill its duties as a corporate citizen by adopting ecofriendly container, developing CO2 emission calculator and establishing management system based on ethics and transparency of global standards.

If the belief in ourselves as a transporter of industity and culture, we at Hanjin Shipping will be was shared by the values our cultiment, belief eith to become the world's best total logistics company respected bythe global community.

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EXHIBIT B3

Fi Service c Container in U.S. Inland Service





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- Reefer Cargo
- Dangerous Cargo
- Over-sized Cargo Equipment
- · Container Vessel Fleet

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Terminal

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U.S. Inland Service

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With the need to deliver value added logistics scruces, Hanjin Shipping operates a comprehensive network of logistics and intermod alservices around the globe that revolve around our delicated container terminals, rail, feeder, barge and truck transportation within its core business in inartime carriage.

Hanjin's infermad al service is available throughout North America. By rail, truck and feeder Hanjin intermad al service connects every city via major ports including Hanjur I if terminals a Long Beach, Seattle and Oakland. Contracting with major rail compan es and truck operators has improved Hanjin's already excellent internald a service through reliable transportation and supply of exact movement. information to customers. Each shipments tracked and mon-bred by our nationwide Intermodal Service Center in Ph aerbc, Anzona.



ASo, transportation to inland is based on usage of modernized rail terminals run by top class rail companies. Particularly, BNSF-LPC (Logistics Park Chicago), the most advanced rail terminal handles cargoes with first rate service by integrating rail and trurk transportation, distribution and warehousing in one place

The cornerstone of Hanjin's premier intermad all service is the on-dock rail service at Hanjin Til termin all in Long Beach. By avoiding the drayage delay and rail terminal congestion, containers will depart on trains to inland destinations within hours of vessel discharge. Supported by the efficient stowage of our versels, Hanjin informed all service will be constantly on-time providing customers with container availability anytime they want



Contracting with major Untred States and Conadian rail companies Hanjin Shipping provides seamless surface transportation by utilizing the latest technology to insure complete customer sabsfaction. Hanjin intermodal service in North America Fratures FDI talling and live cargo tracing arked with our comprehensive rail system

The Hamin Logistics, Inc., founded in 2001 introduces its valuable services to the domestic market maintaining the same ctandards of excellence as its parent, Hanjin Shipping and is the premier domestic stack train carrier in North America. The drink-suc service is desticated to the on time and efficient ground transportation of containers and is another feature for Hanjin to expand its status is the leading logistics company in the word

eliiLKJIN SHIPPING

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EXHIBIT B4

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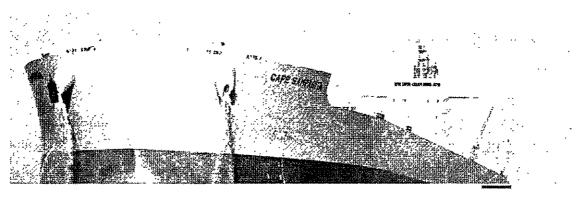


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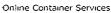
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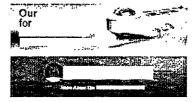
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Oct 31, 2012	Financial Highlights, or 3rd quarter F2012, 11 be announced to the C1, 2013
Sep20, 2012	
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"K" Line B/L Clauses

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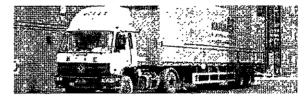
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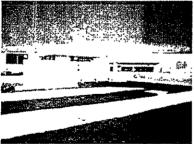
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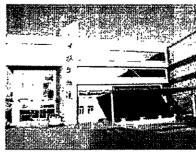
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A truckfrom Bangko- Maine Enterprises Ltd (BME), a Thailand-based diverland transportation company



Atriple-decker motorcycle transport vehicle developed in A joint-venture bonded warehouse in Tientsin. China Indonesia



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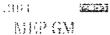


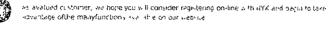




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EXHIBIT B8





APPLICATIONS

logisticsServices

Introduction

The NYK Group provides the best possible logistic solutions to satisfy present customers logistical reads which are becoming none complicated in proportion as the business process of soluting in anufacturing, and marketing extends more to a global context.

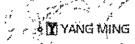
The RFM Occup has a perfect main plof logistics to some sum is inside every field of transportation (subland air) forwarding, warenousled, distribution und other $(\alpha_s, \theta_s, x_s)$

Each unit is a specialist with long and increasper ence of support all the sustainer daring the leading position in sea, land and air transportation.

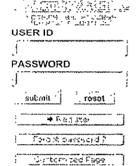
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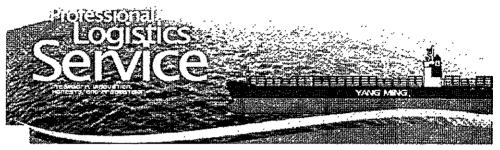
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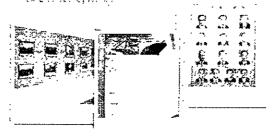
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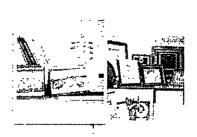
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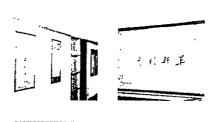






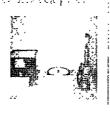




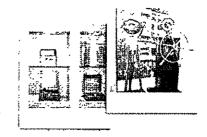


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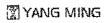
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## EXHIBIT C3











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#### Air Tiger Express Companies, Inc.

Company Status
Operating Subsidiary

Website

www airtiger com

Primary Industry

Air Freight and Logistics

Year Founded

1976

Primary Office Location

149-09 183rd Street 2nd Floor Springfield Gardens, New York 11413 United States Main Phone 718-917-6700 Main Fax 718-917-6448

#### **Business Description / Color Notes**

Air Tiger Express Companies, Inc. offers freight forwarding and logistics services. The company moves assets by land, air, and sea. It also offers customs brokerage cargo insurance and warehousing and distribution services. The company was founded in 1976 and is based in Springfield Gardens, New York with additional offices in North America, Central America, the Caribbean, South America, Europe, the Middle East. Africa, Asia. Southeast Asia, and Oceania. As of January 29, 2010, Air Tiger Express Companies. Inc. operates as a subsidiary of Kawasaki Kisen Kaisha Ltd.

Private Ownership						
Investor	Relationshi p Type	Transaction Date(s)	Company Type	Investment Coverage	Most Recent Transaction Size (USD in mm)	Most Recent Amount Invested (USD in mm)
Kawasaki Kisen Kaisha Lid	Current Subsidiary/ Operating Unit	Jan-29- 2010	Public Company	_	21 88	

#### **Key Executives**

Name	Title
Johung, John	Chief Financial Off
Jui, Timothy	Senior Vice Presid
Ku, Robert	Chief Information (
Samuelson, Art	Vice President of R
Sheng, Eric	Managing Director
Tsao, Josephine	Corporate Secretar
Witowski, Lenny	Vice President, Co
Xiao, David	Chief Executive Of

Board Members	
Name	Title
Chu, Richard (Board)	Chairman of the Bo
Johung, John	Chief Financial Off
Jui, Timothy	Senior Vice Preside
Ku, Robert	Chief Information (
Witowski, Lenny	Vice President, Co

#### Summary M&A

Announced Date

Jan-29-2010

arget

Air Tiger Express Companies, Inc.

<u>Status</u>

Effective

Size (JPY mm)

2 000 00

Investor/Buyer Advisors: Skadden, Arps, Slate, N

Participants: Kawasaki Kisen Kaisha Ltd. (TSE 91

Synopsis: Kawasaki Kisen Kaisha Ltd. (TSE: 9107 stake in Air Tiger Express Companies, Inc. on Januacquire an additional 25% stake in Air Tiger Expres a share transfer agreement to acquire 51% stake in is expected to be completed by June 30, 2010. Air

#### Air Tiger Express Companies, Inc.

the year ending December 31, 2009 Mitsuhiro Kamiya, Ivan A. Schlager and Steven J. Matays of Skadden, Arps, Slate, Meagher & Flom, L.L.P. acted as legal advisors to Kawasaki Kisen Kaisha Ltd.

Pre-Deal Situation: -

Deal Resolution: Kawasaki Kisen Kaisha Ltd. (TSE: 9107) completed the acquisition of 51% stake in Air Tiger Express Companies, Inc. effective July 2010

#### **Key Developments**

#### **Key Developments**

Kawasaki Kisen Kaisha Ltd. (TSE: 9107) signed an agreement to acquire a 26% stake in Air Tiger Express Companies, Inc.

Air Tiger Express Companies, Inc. Jan-29-2010 12 00 AM

M&A Transaction Announcement

Situation: Kawasaki Kisen Kaisha Ltd. (TSE 9107) signed a basic agreement to acquire a 26% stake in Air Tiger Express Companies, Inc. on January 29, 2010. Kawasaki Kisen has an option to acquire an additional 25% stake in Air Tiger Express. As on June 16, 2010, Kawasaki Kisen signed a share transfer agreement to acquire 51% stake in Air Tiger Express for ¥2 billion. The transaction is expected to be completed by June 30, 2010. Air Tiger Express had annual sales of ¥20 billion for the year ending December 31, 2009. Mitsuhiro Kamiya, Ivan A. Schlager and Steven J. Matays of Skadden, Arps. Slate. Meagher & Flom. L.L.P. acted as legal advisors to Kawasaki Kisen Kaisha Ltd. Source: Capital IQ Transaction Database.

* denotes proprietary relationship information Ownership data provided by S&P CAPITAL IQ

## EXHIBIT D2

#### CyberLogitec Co. Ltd.

Company Status
Operating Subsidiary

Website www cyberlogitec com

Primary Industry
Application Software

Number of Employees 405

Year Founded 2000

Primary Office Location
16th Floor, 1605 Nurtkum Square R&D Tower
1605,Sangam-dong
Mapo-gu
Seoul, Gyeonggi-do 121 270
South Korea
Main Phone 82 2 6350 2000
Main Fax 82 2 6350 2050

#### **Business Description / Color Notes**

CyberLogitec Co. Ltd. provides information technology solutions for shipping and logistics industries. The company engages in the development of logistics solutions and system management. It also offers ISP/consulting, information technology outsourcing, unified communication, and application service provider services. The company was founded in 2000 and is based in Seoul. South Korea CyberLogitec Co. Ltd. operates as a subsidiary of Hanjin Shipping Co., Ltd.

Private Ownership						
investor	Relationshi p Type	Transaction Date(s)	Company Type	Investment Coverage	Most Recent Transaction Size (USD In mm)	Most Recent Amount Invested (USD in mm)
Hanjin Shipping Co. Ltd	Current Subsidiary/ Operating Unit	-	Public Company			-

Key Developments

#### **Key Developments**

DP World, UAE Region Orders Advanced Technology CyberLogitec Co. Ltd

CyberLogitec Co Ltd

Sep-25-2012 12:00

Situation: Jebel Ali, the container port operated by DP W mega container terminal currently under development, as the port to 19 million TEU (twenty-foot equivalent unit) by CyberLogitec Co. Ltd., to provide its OPUS Terminal Oper completed will add 4 million TEU in additional capacity to sophisticated operational requirements of the new termina port to provide seamless services to customers. Containe draft of 17 metres, and a 70 hectare storage yard, will be and 50 Rail Mounted Gantry (RMG) cranes.

* denotes proprietary relationship information Ownership data provided by

## **EXHIBIT D3**

#### Hanjin Logistics, Inc.

Company Status
Operating Subsidiary

Website

www hanunlogistics com

Primary Industry

Air Freight and Logistics

Number of Employees

10

Year Founded

2001

Primary Office Location

80 East Route 4 Suite 490

Paramus, New Jersey 07652-2655

United States

Main Phone. 201-291-4740

Main Fax: 201-291-0425

#### **Business Description / Color Notes**

Hanjin Logistics, Inc provides third-party logistics services in the United States and internationally. It offers ocean shipping, air freight customs house brokerage, cargo insurance, order management, less-than-containers load, consolidation, warehousing, and trans-loading services, as well as domestic supply chain services, such as inland trucking, merge-in-transit, and intermodal services. The company also offers IT solutions, such as purchase order management, vendor management, documentation, visibility and exception alert, customized report formats, and EDI services; and project cargo services for customers with shipping needs related to out-of-gauge cargo and oversized cargo. The company was founded in 2001 and is based in Paramus, New Jersey with offices in Europe, Southwest Asia, Northeast Asia, and North America. Hanjin Logistics. Incoperates as a subsidiary of Hanjin Shipping Co. Ltd.

Private Ownership						
			1			Most
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Investor	р Туре	Date(s)	Туре	Coverage	ın mm)	mm)

Hanjin Shipping Holdings Co Ltd	Current Subsidiary/ Operating Unit	-	
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#### **Key Developments**

#### **Key Developments**

HJLK Corporation cancelled the acquisition of Hanjin Logistics, Inc.

Hanjin Logistics, Inc.

Jul-30-2011 12 00

Situation: HJLK Corporation agreed to acquire Hanjin Lo for approximately KRW 300 million in cash on July 30, 20 acquire 0.41 million shares of Hanjin Logistics. Hanjin Log million, total liabilities of KRW 152 million, total stockholde billion and net profit of KRW 382 million for the year 2009 2010.

<code>HJLK</code> Corporation cancelled the acquisition of Hanjin Logi on July 30, 2011

Source: Capital IQ Transaction Database

HJLK Corporation agreed to acquire Hanjin Logistics for approximately KRW 300 million.

Hanjin Logistics, Inc.

Aug-10-2010 12 00

Situation. HJLK Corporation agreed to acquire Hanjin Lo for approximately KRW 300 million in cash on July 30, 20 acquire 0.41 million shares of Hanjin Logistics. Hanjin Log million, total liabilities of KRW 152 million, total stockholds billion and net profit of KRW 382 million for the year 2009 2010.

Source: Capital IO Transaction Database

* denotes proprietary relationship information.

Ownership data provided by

## **EXHIBIT D4**

#### K Line Logistics (USA) Inc.

Company Status
Operating Subsidiary

Website

www.us klinelogistics.com

Primary Industry

Air Freight and Logistics

Number of Employees

180

Primary Office Location

145 Hook Creek Boulevard Building No C5B Valley Stream, New York 11581-2299 United States Main Phone: 516-561-0700 Main Fax: 516-561-0300

Kawasaki Kisen Kaisha Ltd	Current Subsidiary/ Operating Unit	_	
------------------------------	---------------------------------------------	---	--

* denotes proprietary relationship information Ownership data provided by

#### **Business Description / Color Notes**

"K" Line Logistics (U.S.A.) Inc. provides freight forwarding and custom broking services in the United States and internationally. The company's services include collection of goods, and packing and customs clearance, as well as preparation of required documentation, such as certificates of origin letters of credit, and bank drafts. Its services also comprise air export service. NVOCC service and ocean export, international ocean consolidation scheduled services ocean and air import service, custom brokerage, distribution center. I ogistics processing cargo tracking and the inventory system and Web inventory control system. The company transports various sensitive electrical equipment as well as publications, such as music CDs and DVDs, cosmetics and medical treatments, aircraft and helicopter parts, urgent parts for rail cars, and cargo used for exhibitions and theatrical events. The company was formerly known as "K" Line Air Service (U.S.A.). Inc. and changed its name in July 2006. "K" Line Logistics (U.S.A.). Inc. is based in Valley Stream. New York. It has additional offices in Atlanta, Georgia, Itasca, Illinois, Grapevine and Pharr. Texas. El Segundo. Burlingame, and SeaTac, Washington.

Private Ownership						
		•				Most
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	Relationshi	Transaction	Company	Investment	Size (USD	(USD in
Investor	р Туре	Date(s)	Туре	Coverage	ın mm)	mm)

## EXHIBIT D5

#### CAPITAL IQ

#### Yusen Logistics Co., Ltd. (TSE:9370)

Company Status
Operating Subsidiary

<u>Website</u>

www ip yusen-logistics com

Primary Industry

Air Freight and Logistics

Number of Employees

13,620

Year Founded

1955

Primary Office Location

Sumitomo Fudosan Shiba-Koen Tower 2-11-1 Shiba-Koen Minato-ku

Tokyo 105-0011

Japan

Main Phone 81 3 6703 8111

Main Fax 81 3 3578 3551

#### **Business Description / Color Notes**

Yusen Logistics Co , Ltd engages in air and ocean freight forwarding contract logistics and transportation businesses. It provides agency services for air and ocean carriers, as well as offers freight forwarding, customs clearance, warehousing, integrated international shipping and agency motor vehicle transportation, and marine shipping brokerage services. The company is also involved in the packing, display, and storage of medial devices, leasing of containers loading equipment distribution equipment, and logistics information systems, and real estate leasing and management to operates in Japan, the Americas, Europe, east Asia, south Asia, and Oceania. The company, formerly known as Yusen Air & Sea Service Co., Ltd., was founded in 1955 and is headquartered in Tokyo, Japan, Yusen Logistics Co., Ltd. is a subsidiary of Nippon Yusen Kabushiki Kaisha.

Key Financials						
In Millions of the trading currency e	xcept per shar	e items				
For the Fiscal Period Ending	12 months Mar-31- 2008	12 months Mar-31- 2009	12 months Mar-31- 2010	12 months Mar-31- 2011	12 months Mar-31- 2012	12 months Sep-30- 2012
Currency	JPY	JPY	JPY	JPY	JPY	JP
Total Revenue	187,518 0	167.460.0	123,453 0	160,788 0	309,004.0	317,459.0

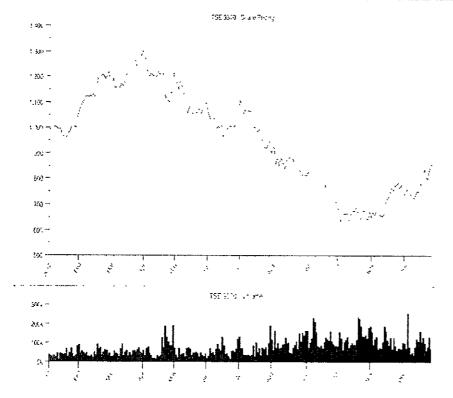
Growth Over Prior Year	2 7%	(10
Gross Profit	45,782.0	38,7
Margin %	24 4%	2:
EBITDA	12,123.0	6,3
Margin %	6 5%	:
EBIT	10,232 0	4,4
Margin %	5 5%	:
Earnings from Cont. Ops.	7,780.0	1,5
Margin %	4 1%	·
Net Income	7,271.0	1,0
Margin %	3 9%	
Diluted EPS Excl. Extra Items ³	172.42	2
Growth Over Prior Year	8 1%	(85

Current Capitalization
Share Price
Shares Out
Market Capitalization
- Cash & Short Term Investments
+ Total Debt
+ Pref Equity
+ Total Minority Interest
= Total Enterprise Value (TEV)
Book Value of Common Equity
+ Pref Equity
+ Total Minority Interest
+ Total Debt
= Total Capital

Valuation Multiples based or	n Current Car
For the Fiscal Period Ending	12 months Mar-31- 2009
TEV/Total Revenue	0 1x
TEV/EBITOA	3 2x
TEV/EBIT	4 5x

#### Yusen Logistics Co., Ltd. (TSE:9370)

P/Diluted EPS Before Extra	33 4x	23 4x	10 0x	14 3x	17 4x
P/BV	0 7x	0 7x	0 7x	0 6x	0 6x
Price/Tang BV	0 7x				



Туре	Common Stock Equivalent Held	% of Total Shares Outstanding	Market Value (JPY in mm)
Institutions	6 686 755	15 86	5 737 3
Corporations (Public)	25 737 984	61 03	22 083 6
Public and Other	9 745 199	23 11	8 361 5
Total	42 169 938	100 00	36 182 5

Top 25 Holders
Holder
Nippon Yusen Kabushiki Kaisha (TSE 9101)
Fidelity Investments
Yamato Holdings Co., Ltd. (TSE 9064)
Mitsubishi UFJ Asset Management Co., Ltd
Government Pension Fund - Global
Tokio Marine Asset Management Co , Ltd
Nomura Asset Management Co , Ltd
Dimensional Fund Advisors LP
SPARX Asset Management Co , Ltd
The Vanguard Group, Inc
Sumitomo Mitsui Trust Asset Management Co , Ltd
Nissay Asset Management Corporation
Teachers Insurance and Annuity Association College Retirement Equities Fund
Wellington Management Company LLP
Daiwa Asset Management Co Ltd
Mizuho Asset Management Co , Ltd
Wells Capital Management Incorporated
DIAM Co Ltd
Sumitomo Mitsui Asset Management Company Limited
Schroder Investment Management Limited
Clariden Bank Ltd , Asset Management Arm
Russell Investments Limited
Russell Investment Group (Japan)
HSBC Global Asset Management (UK) Limited
BlackRock, Inc. (NYSE BLK)

Top 25 Holders (Institutions)	
Holder	
Fidelity Investments	

Mitsubishi UFJ Asset Management Co., Ltd

All Others Total

#### Yusen Logistics Co., Ltd. (TSE:9370)

5 1 0 1 1	440.404	2.007	200.4
Government Pension Fund - Global	416,191	0 987	360 4
Tokio Marine Asset Management Co , Ltd	406,400	0 964	351 9
Nomura Asset Management Co , Ltd	255,100	0 605	220 9
Dimensional Fund Advisors LP	141,200	0 335	122 3
SPARX Asset Management Co , Ltd	139,600	0 331	120 9
The Vanguard Group, Inc	74,408	0 176	64 4
Sumitomo Mitsui Trust Asset Management Co , Ltd	61,500	0 146	53 3
Nissay Asset Management Corporation	60,000	0 142	52 0
Teachers Insurance and Annuity Association College Retirement Equities Fund	54,300	0 129	47 0
Weilington Management Company LLP	50,000	0 119	43 3
Daiwa Asset Management Co Ltd	33,900	0 080	29 4
Mizuho Asset Management Co , Ltd	33,700	0 080	29 2
Wells Capital Management Incorporated	31,400	0 074	27 2
DIAM Co , Ltd	26,000	0 062	22 5
Sumitomo Mitsui Asset Management Company Limited	23,100	0 055	20 0
Schroder Investment Management Limited	17,300	0 041	15 0
Clariden Bank Ltd , Asset Management Arm	15,200	0 036	13 2
Russell Investments Limited	14,100	0 033	12 2
Russell Investment Group (Japan)	12,200	0 029	10 6
HSBC Global Asset Management (UK) Limited	10,000	0 024	87
BlackRock, Inc. (NYSE BLK)	8 063	0,019	70
Shinko Asset Management Co., Ltd	6,400	0 015	5.5
AST Investment Services, Inc	6 000	0 014	5 2
All Others	31 593	0 075	27 4
Total	6,686,755	15.857	5,790.2

Holder	Common Stock Equivalent Held	% of CSO	Market Value (JPY in mm)
Nippon Yusen Kabushiki Kaisha (TSE 9101)	25 132 184	59 597	21 762 4
Yamato Holdings Co Ltd (TSE 9064)	605 800	1 437	524 6
Total	25,737,984	61.034	22,287.0

Top 25 Holders (By Funds)			
Holder	Common Stock Equivalent Held	% of CSO	Market Value (JPY in mm)

	lutualFund FLPS X)
	mura Japan Stock Strategy Fund Mother Fund
	visscanto (ŁU) Equity Fund - Small & Mid Caps pan
Mi	tsubishi UFJ Japan Stock Active Fund
Mi	tsubishi UFJ Japan Stock Active Fund
	A Investment Trust Company - Japanese Small mpany Series
	nguard Star Funds - Vanguard Total International ock ETF (NasdaqGM VXUS)
No	mura TOPIX Exchange Traded Fund (TSE 1306)
Nis	ssay Japan Stock Mother Fund
	llege Retirement Equities Fund - CREF Stock count
Mi	tsubishi UFJ Japan Active Mother Fund
	rtford Mutual Funds, Inc Hartford International owth Fund (Mutual Fund HNCY X)
ME	HAM Mizuho Japan Stock Value Mother Fund
	ells Fargo Funds Trust - Wells Fargo Advantage obal Opportunities Fund
Nil	kko Listed Index Fund TOPIX (TSE 1308)
	A Investment Dimensions Group Inc International re Equity Portfolio (Mutual Fund. DFIE X)
SN	IAM Domestic Stock Index Mother Fund (B)
Da	ıwa ETF - TOPIX (TSE 1305)
Mit	subishi UFJ TOPIX Index Mother Fund
	AM Domestic Stock Passive Fund (Optimization) ther Fund
SM	ITAM Japan Stock Mother Fund
Tol	kio Marine - TMA Japan Stock TOPIX Mother Fund
Cla	ırıden Leu (Lux) Japan Equity Fund
	mura Partners Funds, Inc The Japan Fund utualFund NPJC X)
A 1.4	subishi UFJ TOPIX Mother Fund

Top Buyers
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Total

#### Yusen Logistics Co., Ltd. (TSE:9370)

Buyer	Common Stock Equivalent Held	Change
Government Pension Fund - Global	416,191	416,191
Teachers Insurance and Annuity Association College Retirement Equities Fund	54,300	33,900
Wells Capital Management Incorporated	31,400	31,400
Dimensional Fund Advisors LP	141,200	21,400
Nomura Asset Management Co , Ltd	255,100	14,500

Private Ownership						
Investor	Relationshi p Type	Transaction	Company Type	Investment Coverage	Most Recent Transaction Size (JPY in mm)	Most Recent Amount Invested (JPY in mm)
Ant Capital Partners Co ,	Current	-	Private Investment Firm	-		•
Fidelity Management & Research Company	Current		Private Investment Firm	-		
Nippon Yusen Kabushiki Kaisha	Current Subsidiary/ Operating Unit	•	Public Company	-		-
Daiwa Corporate Investment Co., Ltd	Prior		Financial Service Investment Arm			- 1

Key Executives	
Name	Title
Aoyagi Tatsuo	Executive Officer
Fukatsu Masahiko	Senior Managing Executive Officer and Representative Director
Futamı Akıo	Executive Officer and General Manager of International Business Strategy Department
Futonaka Minoru	Executive Officer and General Manager of Global Ocean Freight Department
Ishizuka Kazuo	Executive Officer and President of Yusen Logistics (Americas) Inc
Isobe, Takashi	Executive Officer
Kato Kazuo	Managing Executive Officer and Director
Kimura Toshiyuki	Executive Officer and General Manager of East Japan Export Sales Division

Kitagawa, Taiji	Executive Officer
Kotoku, Kenichi	Executive Officer a
Kuramoto, Hiremitsu	President, Represe Committee
Maekawa, Toshio	Executive Officer a
Murakamı, Shoji	Managing Executiv
Nakanishi, Hidetoshi	Executive Officer a Department
Okamoto, Hiroyuki	Executive Officer a
Omori, Masahiro	Managing Executiv
Omura, Shotaro	Managing Executiv
Saeki, Tatsuhiko	Executive Officer a Department
Suzuki, Eiichi	Executive officer an Division
Yasukawa, Hiroyuki	Senior Managing E

Board Members		
Name	Title	
Fukatsu, Masahiko	Senior Managing E	
Hashimoto, Masaaki (Board)	Corporate Auditor	
Kato, Kazuo	Managing Executiv	
Kobayashi Motonobu (8oard)	Corporate Auditor	
Kuramoto Hiromitsu	President, Represe Committee	
Kusumoto Setsuko (Board)	Outside Auditor	
Murakami, Shoji	Managing Executiv	
Omori Masahiro	Managing Executiv	
Satani Makoto (Board)	Outside Auditor	
Yano, Shun-Ichi (Board)	Chairman	
Yasukawa Hiroyuki	Senior Managing E	

#### Summary M&A

Announced Date Mar-29-2012

<u>Target</u> NYK Logistics (China) Co Ltd

#### Yusen Logistics Co., Ltd. (TSE:9370)

Status Closed

Size (CNY mm)

23.18

Investor/Buyer Advisors: PricewaterhouseCoopers Co , Ltd (Financial Advisor); Sudoh & Takai

Law Offices (Legal Advisor)

Seller Advisors: KPMG FAS Co , Ltd. (Financial Advisor)

Participants: Nippon Yusen Kabushiki Kaisha (TSE 9101) (Seller / Distributing Company); Yusen Logistics Co.,Ltd. (TSE:9370) (Investor / Buyer)

Synopsis: Yusen Logistics Co.,Ltd. (TSE 9370) signed a memorandum of understanding to acquire 51% stake in NYK Logistics (China) Co. Ltd. from Nippon Yusen Kabushiki Kaisha (TSE 9101) for CNY 23.2 million in cash on March 29, 2012. The Board of Directors of Nippon Yusen Kabushiki took resolution on March 29, 2012. The transaction is expected to close by April 1, 2012. KPMG FAS Co., Ltd. acted as third-party appraiser for Nippon Yusen Kabushiki Kaisha and PricewaterhouseCoopers Corporate Finance Pte Ltd. acted as third-party appraiser for Yusen.

Pre-Deal Situation: -

Deal Resolution: Yusen Logistics Co ,Ltd (TSE 9370) completed the acquisition of 51% stake in NYK Logistics (China) Co Ltd from Nippon Yusen Kabushiki Kaisha (TSE 9101) on April 27, 2012

Logistics Co., Ltd. Sudoh & Takai Law Offices acted as legal advisor for Yusen Logistics Co., Ltd.

Announced Date

Sep-22-2011

Target

PT Nyk Puninar Logistics Indonesia

Status

Closed

Size (JPY mm)

289 00

Investor/Buyer Advisors: Sudoh & Takai Law Offices (Legal Advisor)

Participants: Nippon Container Terminals Co. Ltd. (Seller / Distributing Company). Nippon Yusen Kabushiki Kaisha (TSE 9101) (Seller / Distributing Company). P.T. NYK Line Indonesia (Seller / Distributing Company). Yusen Logistics Co.,Ltd. (TSE:9370) (Investor / Buyer).

Synopsis: Yusen Logistics Co., Ltd. (TSE 9370) signed a memorandum of understanding to acquire 51% stake in PT NYK Puninar Logistics Indonesia from Nippon Container Terminals Co., Ltd.

Yusen Logistics Co ,Ltd. (TSE 9370) and P T. NYK September 22, 2011 Nippon Container Terminals v (TSE 9370) will sell 48 4% stake and PT K Line In-Logistics Indonesia recorded net assets of \$11 81 r million (¥1 58 billion), sales of \$12 69 million (¥1 05 billion), ordinary income of \$934 million (¥77 39 bill the year ended March 31, 2011 The share transfer I lts impact on the performance forecast of Yusen Lo 2012) will be minimal The share transfer will have the current fiscal year (ending March 2012). The tra October 1, 2011 to December 1, 2011. Sudoh & Tai Logistics Co.,Ltd. The conversion is done from oan

Pre-Deal Situation: -

Deal Resolution: Yusen Logistics Co ,Ltd (TSE.9: PT NYK Puninar Logistics Indonesia from Nippon C Co ,Ltd (TSE:9370) and P T NYK Line Indonesia ii

Announced Date

Feb-25-2010

**Target** 

NYK Logistics (Japan) Co., Ltd.

Status

Closed

Size (JPY mm)

170 00

Participants: Nippon Yusen Kabushiki Kaisha (TSI Air & Sea Service Co. Ltd. (nka:Yusen Logistics

Synopsis: Yusen Air & Sea Service Co. Ltd. (TSE Logistics (Japan) Co., Ltd. from Nippon Yusen Kabi 25. 2010. Upon completion of the Integration, Yuse Yusen Logistics Kabushiki Kaisha and NYK Logistic Logistics Co. Ltd. Shunichi Yano, President of Yuse President of NYK Logistics (Japan), will assume the Kabushiki Kaisha. The definitive agreement is planr 28, 2010, Yusen Air & Sea Service Co. Ltd. entered NYK Logistics (Japan). Co., Ltd. from Nippon Yusen The deal is expected to be completed by October 1.

#### CAPITAL IQ

#### Yusen Logistics Co., Ltd. (TSE:9370)

Pre-Deal Situation: -

Deal Resolution: Yusen Air & Sea Service Co Ltd (TSE 9370) completed the acquisition of NYK Logistics (Japan) Co., Ltd. from Nippon Yusen Kabushiki Kaisha (TSE, 9101) April 1, 2011

Announced Date Jun-26-2009

Target All Express Corporation

Status Closed

Size (JPY mm)

Participants: All Nippon Airways Co Ltd (TSE 9202) (Seller / Distributing Company); Kintetsu World Express Inc (TSE.9375) (Seller / Distributing Company), Mol Logistics (Japan) Co., Ltd (Seller / Distributing Company), Nippon Express Co Ltd (TSE 9062) (Seller / Distributing Company), Nissin Corporation (TSE 9066) (Seller / Distributing Company), Overseas Courier Service Co., Ltd. (Investor / Buyer), Yusen Air & Sea Service Co., Ltd. (nka:Yusen Logistics Co.,Ltd. (TSE:9370)) (Seller / Distributing Company)

Synopsis: Overseas Courier Service Co Ltd agreed to acquire All Express Corporation from All Nippon Airways Co. Ltd. (TSE, 9202). Kintetsu World Express Inc. (TSE, 9375), Nippon Express Co. Ltd (TSE 9062) Yusen Air & Sea Service Co Ltd (TSE 9370) Nissin Corp (TSE 9066) and Mol Logistics (Japan) Co. Ltd. on June 26, 2009. Deal is expected to close on August 1, 2009.

Pre-Deal Situation: -

Deal Resolution: Overseas Courier Service Co Ltd completed the acquisition of All Express Corporation from All Nippon Airways Co. Ltd. (TSE, 9202). Kintetsu World Express Inc. (TSE, 9375). Nippon Express Co Ltd (TSE 9062) Yusen Air & Sea Service Co Ltd (TSE 9370) Nissin Corp (TSE 9066) and Mol Logistics (Japan) Co. Ltd. on August 1, 2009

Announced Date

Jul-28-2006

Target

Yusen Air & Sea Service (Tsukuba) Co Ltd

Status

Effective

Size (JPY mm)

Participants: Yusen Air & Sea Service Co. Ltd. () (Investor / Buyer)

Synopsis: Yusen Air & Sea Service Co., Ltd. enter-35% stake in Yusen Air & Sea Service (Tsukuba) C Sea Service and Yusen Air & Sea Service (Tsukub: The transaction is expected to be completed by §

Pre-Deal Situation: -

Deal Resolution: Yusen Air & Sea Service Co , Ltc stake in Yusen Air & Sea Service (Tsukuba) Co , Lt

#### **Key Developments**

#### **Key Developments**

Yusen Logistics Co., Ltd. Reports Operating Results f

Yusen Logistics Co ,Ltd (TSE 9370)

Dec-09-2012 07 00

Situation: Yusen Logistics Co ,Ltd reported operating rethe company reported air export consolidation from Japan 20 462 nos

Source Other

Yusen Logistics Co., Ltd., Board Meeting, Nov 22, 201

Yusen Logistics Co Ltd

(TSE 9370)

Situation: Yusen Logistics Co., Ltd., Board Meeting, Nov. concerning lawsuit to rescind the trial decision

Source: Company Website

Yusen Logistics Co., Ltd., Q2 2013 Earnings Call, Nov

Yusen Logistics Co. Ltd.

(TSE 9370)

Oct-31-2012 09 00

Situation: Yusen Logistics Co. Ltd., Q2 2013 Earnings Ca

Source Company Website

Yusen Logistics Co., Ltd. Reports Consolidated Earnin September 30, 2012; Declares Dividend for the Second December 5, 2012; Provides Dividend Guidance for th Earnings Guidance for the Fiscal Year Ending March:

#### Yusen Logistics Co., Ltd. (TSE:9370)

Yusen Logistics Co ,Ltd Announcement of Earn (TSE 9370) Oct-31-2012 12 00 AM New/Confirmed, Divide
----------------------------------------------------------------------------------------------------

Situation: Yusen Logistics Co., Ltd. reported consolidated earnings results for the second quarter ended September 30, 2012. For the period, the company reported net sales of JPY 161,818 million compared to JPY 153,363 million a year ago. Operating income was JPY 1,235 million compared to JPY 2,538 million a year ago. Ordinary income was JPY 2,040 million compared to JPY 3,194 million a year ago. Net income was JPY 1,345 million or JPY 31,90 per share compared to JPY 1,787 million or JPY 42,37 per share a year ago. The company declared a dividend of JPY 9,00 per share for the second quarter ended September 30, 2012 against JPY 10,00 per share for the same period a year ago, payable on December 5, 2012. The company plans to pay year end dividend of JPY 9,00 per share for the fiscal year ending March 31, 2013, compared to JPY 10,00 per share paid a year ago. For the year ending March 31, 2013, the company expects consolidated net sales of JPY 333,000 million, operating income of JPY 4,000 million, ordinary income of JPY 4,900 million, net income of JPY 2,200 million or JPY 52,17 per share.

Variables	A- 144 4- Dan	. ^^ ^^4^	s on Oct 31, 2012
Tusen Lonisnes	CO. LID. ID KEDOF	LUZ ZOTA RESIDI	S DD UCT 33 7037
=		,	· · · · · · · · · · · · · · · · · · ·

Yusen Logistics Co ,Ltd (TSE 9370)	Oct-31-2012	Earnings Release Date
Situation: Yusen Logistics Co ,Ltd a Source: Company Website	nnounced that they will report Q2, 201	3 results on Oct 31, 2012

#### Yusen Logistics Co., Ltd., ¥ 9.00, Cash Dividend, Sep-26-2012

Tabon Cognotion Continue	Guerra Dividenta, Cep 20 2012	
Yusen Logistics Co ,Ltd		
(TSE 9370)	Sep-26-2012	Ex-Div Date (Regular)
Situation: Vuson Logistics Co. Ltd	V 0.00 Cook Dundond Con 26 2012	

Situation: Yusen Logistics Co., Etd., ¥ 9.00, Cash Dividend, Sep-26-2012 Source, Financial Times

#### Yusen Logistics Co.,Ltd. Reports Operating Results for the Month of July 2012

Yusen Logistics Co. Ltd.		
(TSE 9370)	Aug-08-2012 12 00 AM	Announcement of Earnings

Situation Yusen Logistics Co. Ltd. reported operating results for the month July 2012. For the period, the company reported air export consolidation from Japan of 10,195 ton. Total forwarders in Japan was 73.817 ton. Air import customs clearance was 21.917 nos. Total customs brokers in Japan was 234.241 nos. Source, Company Website.

#### Yusen Logistics Co.,Ltd. Revised Earnings Guidance for the First Half Ending September 30, 2012 and Full Year Ending March 31, 2013

Yusen Logistics Co. Ltd		
(TSE 9370)	Jul-31-2012 12 00 AM	Corporate Guidance-Lowered

Situation: Yusen Logistics Co. Ltd. revised earnings guidance for the first half ending September 30 2012 and full year ending March 31 2013. For the first half ending September 30 2012, the company revised expectation of net sales of JPY 166,600 million operating income of JPY 2 000 million net income of JPY 1 800 million or JPY 42 68 per share from net sales of JPY 180 300 million operating income of JPY 4 500 million net income of JPY 3 100 million or JPY 73 51 per share expected previously. For the full year ending March 31, 2013, the company revised expectation of net sales of JPY 347,000 million operating income of JPY 5 500 million net income of JPY 3 000 million or JPY 71 14 per share from net sales of JPY 370,000 million operating income of JPY 5 500 million net income of JPY 5 000 million or JPY 118 57 per share expected previously.

Yusen Logistics Co.,Ltd. Reports Consolidated Earnings Results for the First Quarter Ended June 30, 2012; Provides Dividend Guidance for the Second Quarter and Year Ending March 31, 2013; Provides Earnings Guidance for the First Half and Year Ending March 31, 2013

Yusen Logistics Co ,Ltd (TSE 9370) Jul-31-2012 12 00

Situation: Yusen Logistics Co ,Ltd reported consolidated 2012. For the period, the company reported net sales of J year ago. Operating income was JPY 447 million compar JPY 1,107 million compared to JPY 1,064 million a year aper share compared to JPY 475 million or JPY 11 26 per ending March 31, 2013, the company forecasts dividend 2013, the company expects consolidated net sales of JPY million, ordinary income of JPY 2,700 million, net income year ending March 31, 2013, the company expects conscincome of JPY 5,500 million, ordinary income of JPY 6,30 per share.

Yusen Logistics Co.,Ltd. to Report Q1, 2012 Results (

Yusen Logistics Co ,Ltd	
(TSE 9370)	Jul-31-2012

Situation: Yusen Logistics Co ,Ltd announced that they Source: Company Website

Auditors		
Period Audited	Auditor	
FY 2012	Deloitte Touche Tohmatsu CPA Ltd	
FY 2011	Deloitte Touche Tohmatsu CPA Ltd	

#### **Transaction Advisors**

#### Financial Advisors

Advisor	No. of Transactions
PricewaterhouseCoopers Co., Ltd	1

#### Transaction Dates: Mar-29-2012 (NYK Logistics (China)

#### Legal Advisors

Advisor	No of Transactions
Sudoh & Takaı Law Offices	2

Transaction Dates: Mar-29-2012 (NYK Logistics (China) Indonesia)

#### S&P CAPITAL IQ

#### Yusen Logistics Co., Ltd. (TSE:9370)

News

#### Bank of Tokyo-Mitsubishi granted Turkish banking license

Plus Media Solutions Pakistan Dec-24-2012 07:26 PM

Istanbul The Republic of Turkey Prime Ministry Investment Support and Promotion Agency has issued the following press release Japan's Bank of Tokyo-Mitsubishi UFJ's (BTMU) application for a banking license to set up a banking business in Turkey has received a positive response from the Banking Regulation and Supervision Agency (BDDK) of Turkey. Having filed the application last July, the Japanese lender becomes the second new banking business to be allowed to operate in Turkey in the last 14 years, following Lebanon's Bank Audi which has its application approved in last year.BTMU's granting of banking license in Turkey comes as the country increasingly turns into an investment hub by Japanese companies. Sumitomo Rubber Industries, which announced a USD 500 million tire factory in central Turkey and logistics services company Yusen Logistics that established a new company to take advantage of Turkey's strategic location, are among the Japanese newcomers in Turkey Another Japanese bank, Sumitomo Mitsui Banking Corp (SMBC) has also entered into an agreement with the Investment Support and Promotion Agency of Turkey (ISPAT) recently to further promote business and investments between Turkey and Japan, An agreement of the same sort remains in effect between ISPAT and yet another Japanese lender, Mizuho Corporate Bank, since last June Have been in Turkey since 1986 through a representative office, BTMU's banking services in Turkey will be primarily tailored for the 140+ Japanese companies in Turkey. This number is expected to triple in the next 7 years For more information please visit http://www.invest.gov.tr

#### Japan's Largest Bank Gets Official Green Light For Turkey Operations

Haberler

Dec-23-2012 08:57 PM

The path has been cleared for Japan's largest bank. The Bank of Tokyo-Mitsubishi UFJ (BTMU), to begin operations in Turkey with the publication of the Banking Regulation and Supervision Agency's (BDDK) authorization in Turkey's Official Gazette on Saturday The BDDK has given the bank permission to launch operations and open local branches, with an initial investment of \$300 million.

<u>Japan's largest bank gets official green light for Turkey operations [Cihan News Agency</u> (Turkey)]

#### Al Bawaba Ltd. Dec-23-2012 06:38 PM

TOKYO (CIHAN)- The path has been cleared for Ja Mitsubishi UFJ (BTMU), to begin operations in Turk and Supervision Agency's (BDDK) authorization in has given the bank permission to launch operations investment of \$300 million. The bank currently has it some 36,000 employees.BTMU CEO Shoji Nakano its plans to begin operations in Turkey, that BTMU's help facilitate a growing Japanese presence in Turk customers were Japanese firms eager to complete industries. He also said Turkey is the only country if to operate The bank's bid for a banking license was Support and Promotion Agency of Turkey (ISPAT), environment in Turkey and supported the entry into the globe. Japanese lender Mizuho Financial Group office in Istanbul this year and signed an agreemen commercial and investment banking services to Jar. companies have increasingly eyed Turkey for inves firms opened Istanbul offices between January and countries meanwhile increased to a record \$4.6 bill. include Sumitomo Rubber Industries Ltd., which ani \$516 million in a tire manufacturing plant in Cankin, whose parent company is the world's number two tr (Cihan/Today's Zaman) CIHAN

#### Marc S Deane And Associates Launch Global Bi

Press Release Point Dec-19-2012 11:02 PM

Experienced global business consultant Marc S De S Deane and Associates LLC, based in Randolph businesses. BOSTON, MA, United States, Decemb global business consultant Marc S Deane and sev and Associates.

#### Yusen invests £9m in UK operations

logisticsmanager.com Dec-13-2012 11:54 AM

Yusen Logistics is investing £9m in its UK business vehicle fleet.Managing director Ian Veitch said "Fu

Date Created Jan-03-2013

#### SRP CAPITAL IQ

#### Yusen Logistics Co., Ltd. (TSE:9370)

us to offer comprehensive air, ocean and contract logistics services and with significant growth now underway, the time was right to make a significant investment in the UK business to

Yusen Logistics has installed its largest solar powe Port Murray, New Jersey This system installation s environmentally friendly solutions that support its b whole Yusen Logistics has installed its largest solar

#### Yusen Logistics and Honda win Supply Chain IT Award in Frankfurt

Transportwekly Dec-06-2012 06:10 PM

Yusen Logistics (UK) Ltd and Honda of the UK Manufacturing Ltd (HUM) have jointly won the IT Innovation category at the inaugural Automotive Global Supply Chain Awards event in Frankfurt The event, which recognises excellence throughout the automotive supply chain, was attended by an international line-up of OEM's and supply chain representatives, from 3PLs to shipping lines.

#### YUSEN LOGISTICS CO LTD: Yusen Logistics and Honda Win Supply Chain IT Award in Frankfurt

4-Traders Dec-06-2012 06:41 AM

Yusen Logistics (UK) Ltd and Honda of the UK Manufacturing Ltd (HUM) have jointly won the IT Innovation category at the inaugural Automotive Global Supply Chain Awards event in Frankfurt The event, which recognises excellence throughout the automotive supply chain, was attended by an international line-up of OEMfs and supply chain representatives, from 3PLs to shipping lines This

#### YUSEN LOGISTICS CO LTD: Changsha Office I Japanese Staff

4-Traders Nov-16-2012 02:46 AM

Yusen Logistics (China) Co., Ltd. (Managing Direct its newly established Changsha office, in Hunan pr staff will be assigned permanently to the office, to c especially in the automotive industry. The capital of

* denotes proprietary relationship information Financial data provided by

Estimates data provided by

#### Bioventus Inks Deal for 40,000 Square Feet

The DailyNews Nov-21-2012 08:12 PM

A Durham N.C.-based biologics company is relocating its Memphis presence, signifying a boon to the Northeast office submarket Bioventus LLC has inked 38 880 square feet of office and manufacturing space in Goodlett Farms Business Campus 1900 Charles Bryan Road in Cordova Formed in May Bioventus emerged from venture capital firm Essex Woodlands and London-based medical device

**PRWeb** Nov-19-2012 10:08 AM

Date Created Jan-03-2013

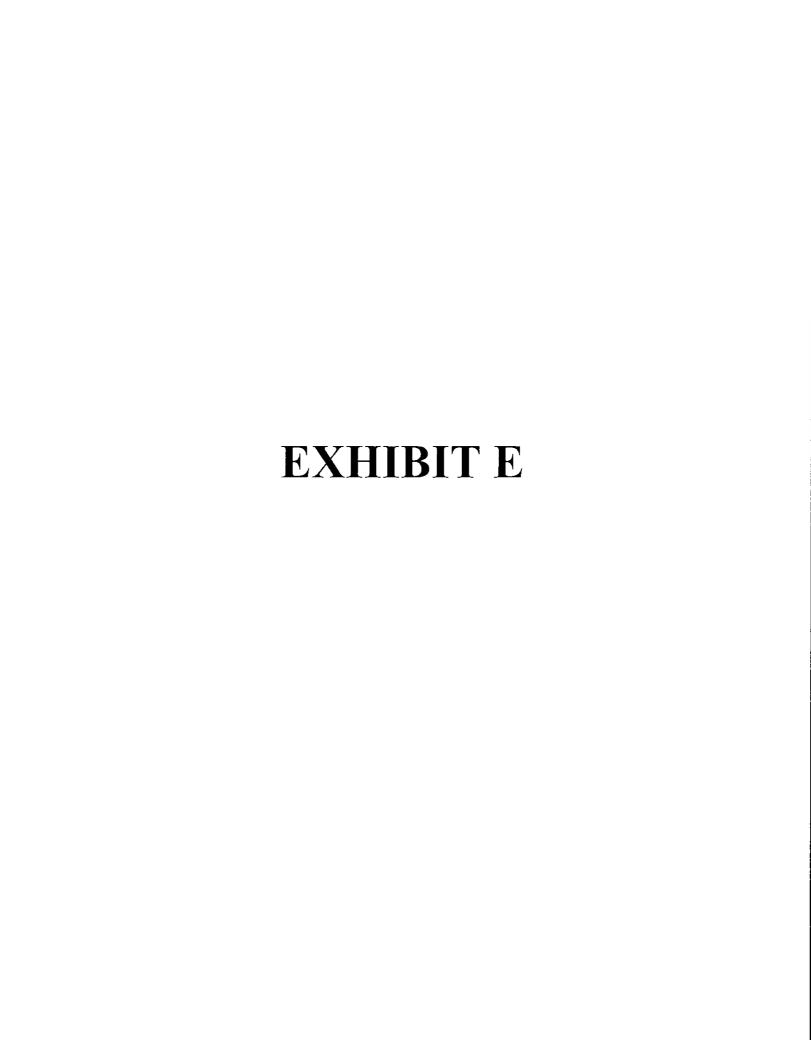
Yusen Logistics Installs Largest Solar Power Generator at Warehouse Facility, New Jersey

Historical Equity Pricing Data supplied by

Ownership data provided by

Regulatory News Service data provided by

Includes news provided by



To our Valued Export Customers -

Please find attached notification of Port Congestion Surcharge to be applied to all export cargoes from the U.S. and Canada in the event of Labor disruptions on the East Coast. We continue to hope for a favorable conclusion to current Labor discussions, and will withdraw this filing in such event.

#### **CUSTOMER ADVISORY**

#### Yang Ming (America)

#### **Port Congestion Surcharge**

Dear Valued Customers.

Due to developing labor issues on the United States East Coast, including but not limited to the possibility of a strike or lockout at an east coast port, the operations of ports throughout the United State and Canada may be negatively impacted to the extent that severe congestion is likely to result.

Such impact and congestion will cause Yang Ming to sustain increased operational costs which include consuming additional fuel and increasing working time due to prolonged sailing and idling time.

In an effort to set off against the increased costs, Yang Ming has filed a tariff which will assess a Port Congestion Surcharge ["PCS"] on affected shipments. The tariff will become effective date as of September 30, 2012.

The details of the assessments are as followings:

United States and Canada to Far East:

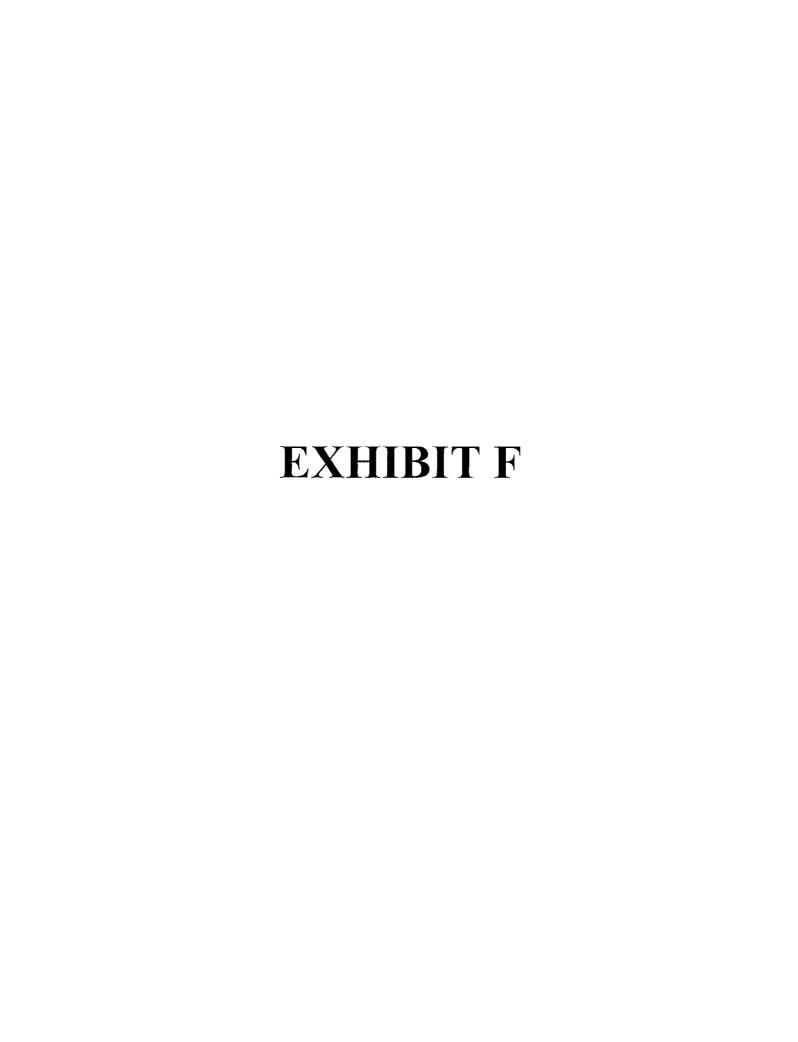
USD 800 per 20° Container USD 1000 per 40° & all other sizes

Application of the tariff is as follows:

If strikes, lockouts, slowdowns, or other labor dispute take place, the shipments affected by the congestion will be assessed a PCS.

If strikes, lockouts, slowdowns, or other labor dispute do NOT take place, the PCS will NOT be assessed on shipments.

We thank you for your business and continued support. If you have any questions regarding this information, please contact your Yang Ming sales representative.







"small enough to care, large enough to deliver"

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# HANJIN ANNOUNCES LA/LGB CONGESTION SURCHARGE

Due to the congestion created by the 8 day strike at the LA/Long Beach terminals Hanjin has announced the following Westbound US to Far East/Asia/Australia Congestion Surcharge.

Effective:

December 10th, 2012

Expiration:

December 28th, 2012

Application IPI Cargo Via Long Beach, CA, Los Angeles, CA Ports

Amount:

\$160/201

\$200/401

Note Applicable to all container types

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East & Gulf Coast Labor Contract Update

HANJIN ANNOUNCES LATEGRACONGESTION SURCHARGE

LA-Long Beach Strike Resolved 12 04 2012

<u>Midwest Shippers Association calls for STB to change regulatory "Lyemptions", more oversight of inland rail</u> <u>intermodal service</u>

Growth continues in tailboad movements of ethanol distillers grains USDA

#### Categories

Company News

Industry News

Surcharge Announcements

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- December 2012
   February 2011
   December 2010
   November 2010
   October 2010
   July 2010
   May 2009
   January 2009

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### **EXHIBIT G**

### **EXHIBIT H**

### **EXHIBIT I**

### **EXHIBIT J**

### **EXHIBIT K**

### **EXHIBIT** L

### **EXHIBIT M**

### **EXHIBIT N**

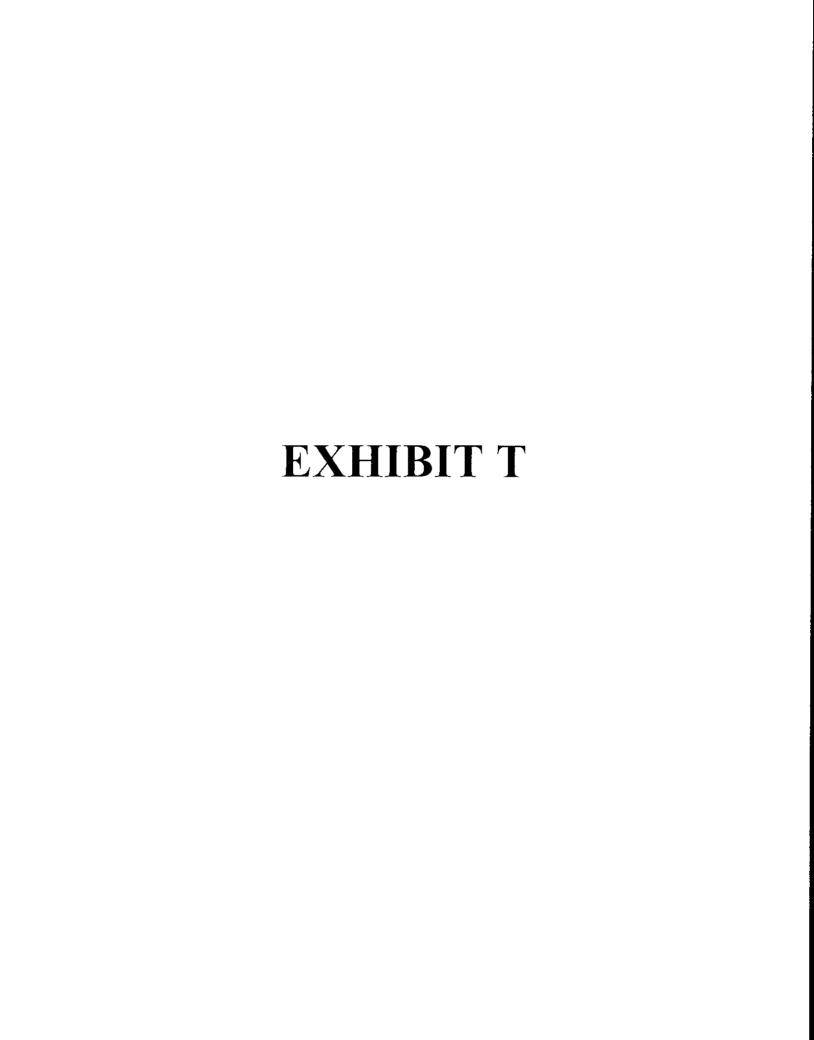
# **EXHIBIT O**

### **EXHIBIT P**

# **EXHIBIT Q**

### **EXHIBIT R**

### **EXHIBIT S**



# UIIA Equipment Providers Free Days and Per Diem/Use Charges

#### Note:

For your convenience, we have produced a quick and easy online reference for Motor Carriers to access free time and per diem information for U I IA Equipment Providers. The following document contains only those sections within participating U I IA EP addenda that reflect each Provider's free time and per diem charges.

Please note that there may be other sections contained in an EP's addendum where the application of per diem charges may be addressed (i.e. lost/stolen equipment). To obtain this information Motor Carriers will need to download the Equipment Provider's addendum in its entirety by clicking on the Equipment Provider's company name from your list of pending or approved Equipment Providers.

Click on the links on the following page to take you directly to the Equipment Provider you wish to obtain free time/per diem information for. Should you wish to get back to the list of providers, simply click on the "back to top" link at the bottom of the page.

Last updated: May 13, 2011

### List of Participating Equipment Providers Free Days and Use Charges

#### OCEAN CARRIERS:

APL Co. Pte Ltd

ACL/Grimaldi_Group/I_narme

Bermuda Container Line Limited

Canadian Pacific-US (S00 Line & D&H)

China Shipping Container Line

CMA/CGM America, Inc.

Compania Chilena De Navegacion Interoceanica (CCNI)

Compania Sud-Americana De Vapores

(CSAV/Libra Uruguay/NorAsia/Libra)

COSCO North America, Inc./COSCO Container Lines
Co., Ltd/ China Ocean Shipping Company America, Inc.

Eimskip USA, Inc.

Evergreen Shipping Agency (America) Corporation

Galborg Pte Ltd (trading as GAL)

Grand China Shipping (Yantai) Co. Ltd.

Hamburg Sud North America, Inc.

(formerly HSAC Logistics, Inc.)

Hanjin Shipping Co., Ltd.

Hapag-Lloyd (America) Inc.

Horizon Lines, LLC

Horizon Lines of Alaska, LLC

Hyundai Merchant Marine, Inc.

Iowa Interstate Railroad

K- Line America, Inc. - Kawasaki Kisen Kaisha

Maersk Line

Matson Navigation Company

Mediterranean Shipping Company

MOL America, Inc.

Nippon Yusen Kaisha (NYK Line North America)

Nordana Line

OOCL (USA) Inc.

Pacer Intl, Inc. (Pacer Stacktrain)

Pacific International Lines (Private) Limited

PO Shipping Company Ltd.

Raildecks, Inc.

Safmarine Container Line, N.V.

Sea Star Line, LLC

Somers Isles Shipping Itd.

Swire Shipping (formerly Indotrans, Inc/Indotrans

Pacific)

The Containership Company (TCC)

<u>FransAtlantic Lines LLC</u>

TS Lines, Ltd

<u>Furkon Container Transportation & Shipping, Inc.</u>

United Arab Shipping Company

US Lines LLC

Wan Hai Lines Ltd.

Yangming Marine Transport Corp.

Zim American Integrated Shipping Services Co, Inc/ Zim Integrated Shipping Services Ltd

#### RAILROAD COMPAN I ES:

Burlington Northern Santa Fe

Canadian National/Illinois Central Railroad

Norfolk Southern Corp.

Union Pacific Railroad Company

#### LEASING COMPANIES:

Milestone Equipment Corporation

#### UNITED ARAB SHIPPING CO.

#### Addendum to the Uniform I ntermodal Interchange and Facilities Access Agreement

#### 1 FREE TIME

- (A) On all interchange equipment, the day of interchange and the first four days after the day of interchange will be considered days of grace during which time no charge will be made for the use of the equipment. Thereafter, full per diem will be assessed on a straight calendar basis. Saturdays, Sundays and holidays will be excluded as chargeable days for the purpose of computing free time only. As between carriers domiciled in the United States, holidays refer to those enumerated in labor contracts applicable to terminal operations at point of interchange.
- (8) No charge will be assessed for such time as equipment is delayed at customs for reasons beyond the control of the carrier in possession of the equipment at such point, provided adequate written notice of such delay is promptly given by such carrier possession to the carrier from which the equipment was received at point of interchange.

#### 2. TABLE OF CHARGES

EQUIPMENT TYPE	FIRST FIVE (5) CALENDAR  DAYS AFTER FREE TIME	EVERY CALENDAR DAY THEREAFTER
20' Dry Van Container	\$ 30 00 per day	\$ 60.00 per day
20' Open Top Container	\$ 40 00 per day	\$ 80.00 per day
20' Flat Rack Container	\$ 40 00 per day	\$ 80.00 per day
20' Refrigerated Container	\$ 75 00 per day	\$ 150.00 per day
40' Dry Van Container	\$ 40 00 per day	\$ 80.00 per day
40' Open Top Container	\$ 60.00 per day	\$ 120 00 per day
40' Flat Rack Container	\$ 60 00 per day	\$ 120.00 per day
40' High Cube Container	\$ 60 00 per day	\$ 120 00 per day
40' Refrigerated Container	\$ 100 00 per day	\$ 200 00 per day
Chassis (20' or 40')	\$ 30 00 per day	\$ 60 00 per day

Note 1. Per Diem for container and chassis is determined by adding the container and chassis per diem.

Note 2. These rates are subject to change with thirty days prior notice

- 3 Free Time for Equipment Not Used
  - A On interchange equipment that is returned to the point of interchange empty (i.e. dispatched for an export move and not used, there will be no grace period for this returned equipment and full per diem will be assessed on a straight calendar basis. The equipment will also be assessed gate charges (both out and in)
- 4 Table of Charges for Equipment Not Used
  - A Gate Charges for Equipment Not Used

Gate Out Charge	\$100 00 per container (for all Marine depots)
Gate In Charge	\$100,00 per container (for all Marine depots)
Gate Out Charge	\$ 50 00 per container (for all non-Marine depots)
Gate In Charge	S 50 00 per container (for all non-Marine depots)

#### B Per Diem Charges For Equipment Not Used

20' Dry Van Container	\$ 20 00 per day
20' Open Top Container	\$ 40 00 per day
20' Flat Rack Container	\$ 40 00 per day
20' Refr. Container	\$ 75 00 per day
40' Dry Van Container	\$ 20.00 per day
40' Open Top Container	\$ 40.00 per day

#### (UNITED ARAB SHIPPING CONTINUED)

40' Flat Rack Container	\$ 40.00 per day
40' High Cube Container	\$ 20 00 per day
40' Refr. Container	\$100 00 per day
Chassis (20' or 40')	\$ 20.00 per day

Note 1 Per Diem for container and chassis is determined by adding the container and chassis per diem.

Note 2. These rates are subject to change with thirty days prior notice in accordance with Section G 14 a. of the UIIA.

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EFFCTIVE: FEBRUARY 1, 1996 REVISED: DECEMBER 16, 2010

### **EXHIBIT U**

### **EXHIBIT V**